



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #18-0100 FOR DRIVER
EDUCATION/TRAFFIC SAFETY TRAINING**

A bid to provide 'Driver Education/Traffic Safety Training' was received on July 18, 2017. The bid of Ault's Driver Education Center, Inc., met the advertised specifications and falls within budgetary guidelines. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the operating budget allocated for the program.

Requested by:
Stephen Cantees

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 08/08/2017

Fiscal Impact:
Not to exceed
\$275,000.00

Recommended Motion: That the bid of Ault's Driver Education Center, Inc., for 'Driver Education/Traffic Safety Training' in an amount not to exceed \$275,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Driver Education/Traffic Safety Training - Bid #18-0100

Opened July 18, 2017 at 2:00 p.m.

The bidder proposes and agrees to provide all instruction, instructional materials, vehicles, fuel, instructors, supervisors, etc., to perform the service required in accordance with the bid specifications for driver education/traffic safety training for the following prices:		Ault's Driver Education Center, Inc.		
Item	DESCRIPTION	Classroom Instruction		Behind the Wheel Instruction
OPTION I: EDUCATION CREDIT COURSE		Cost Per Classroom	Full Rate Per Student	Hourly Rate Per Student
1	Cost to provide Option I consisting of 54 hours of classroom instruction and 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.	\$2,261.00	\$349.00 Student \$357.00 * \$399.00 w/Controls	\$58.00 Student \$60.00 * \$67.00 w/Controls
OPTION II: NON-CREDIT COURSE		Hourly Rate Per Student	Full Rate Per Student	Hourly Rate Per Student
2	Cost per student to provide Option II consisting of 6 hours of classroom instruction and 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.	\$55.00 Student \$55.00 * \$55.00 w/Controls	\$366.00 Student \$372.00 * \$399.00 w/Controls	\$61.00 Student \$62.00 * \$67.00 w/Controls
OPTION III: SUMMER SESSIONS		Hourly Rate Per Student	Full Rate Per Student	Hourly Rate Per Student
3	Cost per student to provide Summer Sessions consisting of 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.		\$359.00 Student \$367.00 * \$399.00 w/Controls	\$60.00 Student \$61.00 * \$67.00 w/Controls
EXTRA HOURLY RATE		Classroom Instruction (hourly rate per student)		Behind the Wheel Instruction (hourly rate per student)
4	This rate will be used for students that require additional classroom (during the week) or behind-the-wheel instruction time. Additional behind-the-wheel instruction time will be determined and approved by the individual school. These rates will also be used for students that do not complete the total 6 hour driver education training.	\$55.00 Student \$55.00 * \$55.00 w/Controls		\$55.00 Student \$55.00 * \$55.00 w/Controls
		Fuel Price Increase Schedule**		
		If Fuel Price Increases to	Then Rate Per Student is Increased by an Additional	Total Increase
		\$3.75	\$5.00	\$5.00
		\$4.00	\$5.00	\$10.00
		\$4.25	\$5.00	\$15.00
		\$4.50	\$5.00	\$20.00
		\$4.75	\$5.00	\$25.00
		\$5.00	\$5.00	\$30.00
		etc.	etc.	etc.

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The bidder proposes and agrees to provide all instruction, instructional materials, vehicles, fuel, instructors, supervisors, etc., to perform the service required in accordance with the bid specifications for driver education/traffic safety training for the following prices:		Ault's Driver Education Center, Inc.		
5	Number of instructors holding a current Florida Educator's Certificate that reflects Driver's Education endorsement.	1		
6	Number of the State Certified instructors in your company.	18		
7	Number of the State approved vehicles available for training.	18		
8	Does your Driver School meet all the State requirements for a Commercial Driving School?	Yes		
9	Are your instructors available for courses during the hours as indicated in the bid specifications?	Yes		
10	Specify below the minimum and maximum number of students you are willing and able to serve as per bid specifications.	MINIMUM # OF STUDENTS		MAXIMUM # OF STUDENTS
OPTION				
I - Education Credit Course		14		90
II - Non-Credit Earning Course		250		800
III - Summer Sessions		150		400

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<p>Notes:</p>	<p>*Student requiring additional attention.</p> <p>Should a student enroll in the program with physical disabilities, The School Board of Sarasota County will pay for the installation of handicap equipment (which we currently own) on our vehicles or the purchase and installation of handicap equipment which is necessary to instruct the student driver.</p> <p>If a student has physical disabilities which require the student to be confined to a wheelchair or other similar accommodations, The School Board of Sarasota County will determine how to have the student instructed and what additional equipment needs to be purchased or rented (such as a wheelchair accessible vehicle). We do not have this equipment.</p> <p>If a student has a hearing loss, decreased hearing abilities, or is deaf, then The School Board of Sarasota County will provide equipment or interpreters for the classroom instruction and the driving instruction (if needed) of the student.</p> <p>Fuel price is based on the county's daily average during any day of the semester, 9-weeks, or summer school session. If a new threshold Fuel Price is reached, then the corresponding increase in the Student Rate is effective for that semester, 9-weeks, or summer school session for all students enrolled. This schedule is in effect for the term of the contract.</p> <p>**The In-Car hourly rate for all options (1, 2, & 3) will increase by an additional \$0.98 for each increase on the Fuel Price Schedule.</p>
<p>Contact</p>	<p>Brad Ault</p>
<p>Address</p>	<p>406 N. Indiana Avenue, Suite 10</p>
	<p>Englewood, FL 34223</p>
<p>Phone</p>	<p>941-474-5125</p>
<p>Fax</p>	<p>941-473-2110</p>
<p>Federal ID#</p>	<p>65-0146599</p>
<p>Email</p>	<p>aults@verizon.net</p>
	<p>Recorded by: Carol Gehrdes Witnessed by: Joyce E. Haney</p>